

Parker C. Adam

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EDUCATION

University of Miami Herbert Business School

Coral Gables, Florida

Bachelor of Business Administration in Entrepreneurship & Business Technology Expected May 2027

- GPA: 3.51/4.0
- **Relevant Coursework:** Business Analytics; Business Technology & Innovation; Critical Thinking and Persuasion for Business; Database Management Systems; Entrepreneurial Consulting; Fundamentals of Tech Project Management (Spring 2026); Intermediate Business Statistics; Marketing for Entrepreneurs (Spring 2026); Python Programming: Fundamentals and Algorithms; Quantitative Applications in Business; Web-Mobile-Cloud (Spring 2026);

WORK AND LEADERSHIP EXPERIENCE

Estate Sales Minnesota

St. Louis Park, Minnesota

Assistant Warehouse Manager

Summer 2024, Summer 2025

- Coordinated operations, including inventory management, sorting, and cataloging items for upcoming auctions, allowing for accuracy and efficiency
- Managed the preparation and staging of items, including cleaning, repairing, and organizing merchandise to enhance presentation and value
- Mastered AI software “LotLingo” and created a training video to educate other staff members
- Engaged with up to 300 customers per day to secure auction items, reconciled payments via Square

Netvista Ecommerce Sales

Victoria, Minnesota

Owner; Sales

August 2018 – Current

- Strategically source products and stock inventory to build and actively manage an eBay store with over 2,000 items sold to date
- Achieved Top-Rated Seller status with 100% positive feedback due to fast shipments alongside comprehensive listings with high-quality photographs and detailed descriptions
- Managed revenue, sales, and expense data via Microsoft Excel

Bonifay Computer Works

Minneapolis, Minnesota

Owner; Technician

March 2018 – Current

- Conduct in-home consultations for a diverse range of over 100 customers using Microsoft Windows and Apple Mac products, catering to the unique individual needs of each client
- Foster and nurture strong, long-term relationships with clients based on trust, reliability, and a commitment to providing valuable expertise
- Apply problem-solving and diagnostic skills to identify and resolve a wide range of technical issues, ranging from software discrepancies to hardware malfunctions

SKILLS, ACTIVITIES, & INTERESTS

Languages: Conversational in Spanish

Honors: University of Miami Dean’s List (Spring & Fall 25); Seal of Biliteracy

Technical Skills: Proficient in Microsoft Excel & PowerPoint; Computer Repair; Tableau; Qualtrics

Activities: University of Miami Real Estate & Finance Association Member

Interests: Water Sports; E-commerce; Investing; Technology; Cars; Traveling